## **Sameway Rides**

Your daily travel, Simplified.



#### **Pitch Deck Flow**

- 1. Problem
- 2. Solution
- 3. What make us different?
- 4. Milestones Achieved
- 5. Business Model
- 6. Market Opportunity
- 7. Fundraising Ask
- 8. Contact Details

### 1.Problem



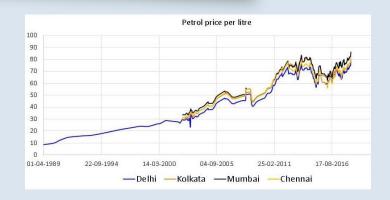
1. Limited Bus Seats



2. Multiple Bus Transfer



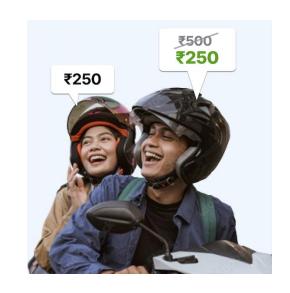
4. Unreliable Bus Schedules

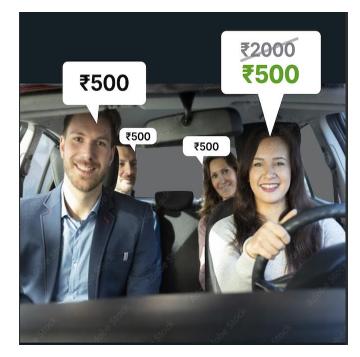


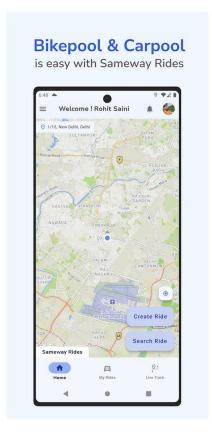
3. Rising Fuel Costs

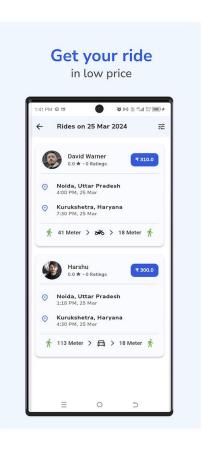
#### 2. Solution

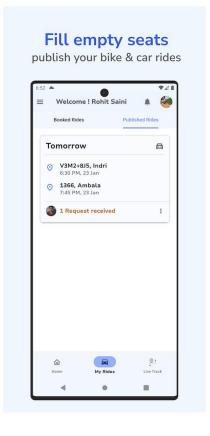
- Sameway Rides is a carpool and bike pool platform
- Which connects passengers with riders going in the same direction.
- ➤ We offers 100% verified users, affordable and bug free app meeting users all requirements.

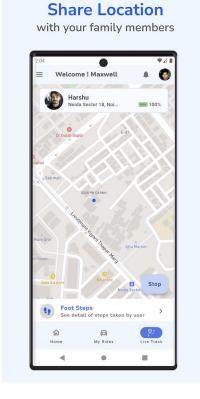


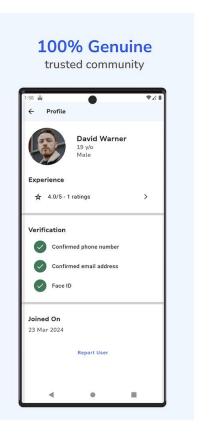








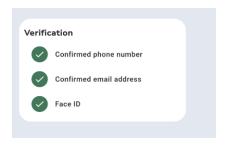


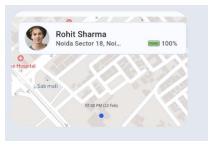


# 3. What make us different?

- 1. Secure, 100% Verified Profiles
- 2. User-Friendly Interface
- 3. Live Location Sharing
- 4. Advanced Route Matching Algorithms, For Search Rides
- **5. Interest-Based Connections**
- 6. Rating & Review System

And many more features like bike pool, advanced filters etc.





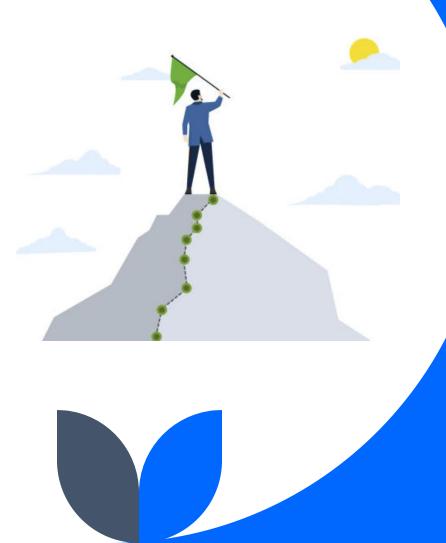


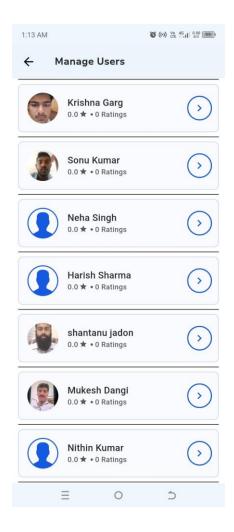
Select your interests and unleash your journey.



#### 4. Milestones Achieved





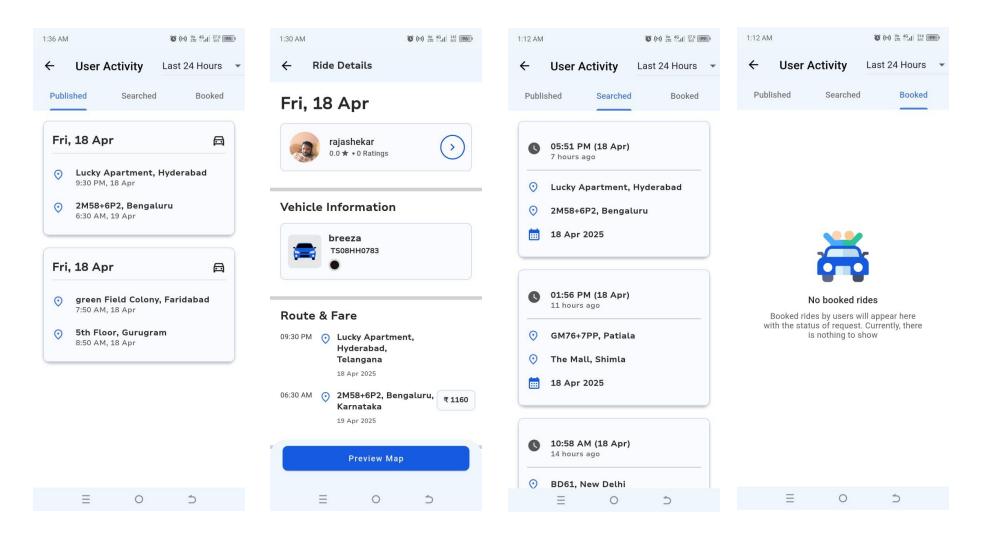












### 5. Business Model

**Commission Structure:** We will take a 10 % commission from drivers for each successful ride booked.

**Ad-Free Experience:** To maintain a positive user experience, we will not implement ads as a revenue stream.

#### 6. Market Opportunity

- More than 125 Millions (12.5 Crores) travels in India, which are interested in bike pool and car pool
- Carpooling market annual growth rate: ~15% (2023–2028)
- Our initial focus is the Chandigarh region with 200 km radius. That gives us a potential market of 3 to 4 lakh users. (which are between age group 20 to 45 and interest in carpool and bike pool)

**Note:** All statements provided are grounded based on actual data, not hypothetical assumptions.

#### 8. Fundraising Ask

- ➤ Seeking ₹50 Lakhs for 10% equity
- ➤ OR 25 Lakhs for 5% equity
- ➤ Implied Valuation: ₹5 Crores
- ➤ Use of Funds: Marketing, user acquisition, team expansion, app scalability



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#### 9. Contact Details

This is a brief overview of our pitch deck. If you're interested in investing in this project, please reach out to us for access to the detailed pitch deck and financials.

- Website: <u>www.samewayrides.com</u>
- Instagram: <a href="https://www.instagram.com/samewayrides/">https://www.instagram.com/samewayrides/</a>
- Email: info@samewayrides.com

## Play Store & App Store









# Thank you

Mohit Saini

www.samewayrides.com

